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Audience Profile

SANITARY MAINTENANCE is a B2B multi-channel brand serving executives from distributor firms active in the sanitary supply marketplace including janitorial, paper, food service, industrial and wholesale.

The **SANITARY MAINTENANCE AUDIENCE** includes owners, presidents/CEOs, corporate officers, general managers, sales managers, office managers, and purchasing agents.

This audience of engaged executives depend on Sanitary Maintenance to stay on top of industry trends, best practices, and timely reporting.



Executive Summary

Multi-channel brand audience	Average Audience Reach
SANITARY MAINTENANCE Magazine Subscribers	13,000
CleanLink SM Insider Daily eNewsletter Audience	16,000
Website – CleanLink.com (average monthly users)	110,000

SANITARY MAINTENANCE Magazine Subscribers

Since 1943 - The first magazine to serve Jan/San distributors

8 Issues per year

37,825 Total Readership - includes pass along readership

77% of SM readers take purchasing action after seeing an ad in Sanitary Maintenance

SM Readers spend an average of 42 minutes with each issue

BUSINESS AND INDUSTRY	Magazine Audience Reach
Distributors:	
Janitor Supply Firms	6,167
Paper Merchants	1,597
Food Service Distributors	3,635
Industrial Supply Firms	436
Other Distributors	650
Wholesalers of Sanitary Supplies	515
MAGAZINE AUDIENCE	13,000

Qualified recipients include Owners, Presidents/CEOs, Corporate Officers, General Managers, Sales Managers, Purchasing Agents and Office Managers.

^{*}All data contained in this report is the publisher's own data, including the 2023 Signet Readership Study

